

Hougen Honor



Pete Barnable (left) and Gene Kramer of Kramer Sales, present Lloyd Robinson with Hougen Manufacturing's Top Ten Distributor Plaque for 2010.



AWISCO has been a Hougen Top Ten Distributor since partnering with Hougen in the late 1970's. In a letter to Lloyd, Hougen Sales Manager Jim Kaiser said, "Your level of sales and outstanding service are representative of your superior commitment to our customers." Kaiser concluded, "On behalf of the owners and employees of Hougen Mfg., I want to thank you and your employees for your ongoing support".



AWISCO BIRTHDAYS

April Birthdays

Kathy Isgro-4/2/11

Jerry Beck-4/9/11

Peter Blandeburgo- 4/13/11

Jesse Brossmer- 4/19/11

Maco Duran-4/26/11



In this issue:

- Hougen Honor
- Training
- Birthdays
- Lunch with Lloyd
- Employee Spotlight
- Guest Column –Jerry B
- Employee Anniversaries

Mission Statement

AWISCO strives to be a leading, welding, safety and industrial supply company in the New York Metropolitan area.

Our goal is to be the supplier of choice by providing our customers with the highest quality merchandise and exceptional customer service and highly competitive prices.

We foster a pleasant and safe working environment which promotes personal growth and participation among young employees.

Our company aims to partner with only those suppliers who share our commitment to our customers.

We pledge to adhere to these goals in the most socially responsible manner.



On behalf of Awisco we would like to congratulate the following employees on their anniversaries with the company!

Peter Blandeburgo-
4/14/2008-3 years

Bobby Buckheit-
4/27/1992- 19 years

Jon Ernst-
4/6/2009- 2 years

Jairo Morera-
4/3/2003-8 years

Ernie Olsen-
4/15/2005- 6 years



Employee Spotlight

Awisco is proud to spotlight Jeff Schubert, a member of AWISCO'S outside sales team.

From roots that began in Bayside, Queens Jeff attended SUNY Delhi for 2 years studying engineering. He then transferred to SUNY Purchase where he received his degree in Environmental Science.



After graduation he worked in Middletown, NY painting hot rods. Following that he entered the exciting world of nuts and bolts sales when he joined Fastenal. He started as General Manager in Middletown, NY and rose to overseeing 2 locations, one in Stanford, CT and opening a location in Yonkers.

Jeff started with AWISCO on July 28, 2010 and he is much happier working here. Although the position of outside sales is quite demanding he admits the stresses are very different and easier to deal with.

He and his wife, Sibila, have been married for 6 years, but have been together for 19 years. He has 2 children, Jeff, age 3 and Brooke, 4 months old. He enjoys ATVing and boating, relaxing with his children and is trying to catch up on the sleep his new addition is currently stealing from him. His goal in the future is to own a 30-footer (those unfamiliar with this term replace with big boat!) Jeff was raised on the idea of "Growth Through Customer Service", an idea that is at the cornerstone of Awisco philosophy!



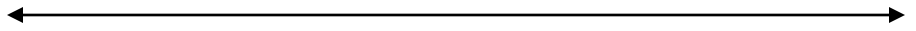
Training at AWISCO

Propylene Training

March 29th -Dennis, Joe, Peter, Arnie, Bobby & Dan W

March 30th- Maco, Jesse, Bill K & Dani

March 31st- Ernie, Mark, Steve, Jeff, & Abel.



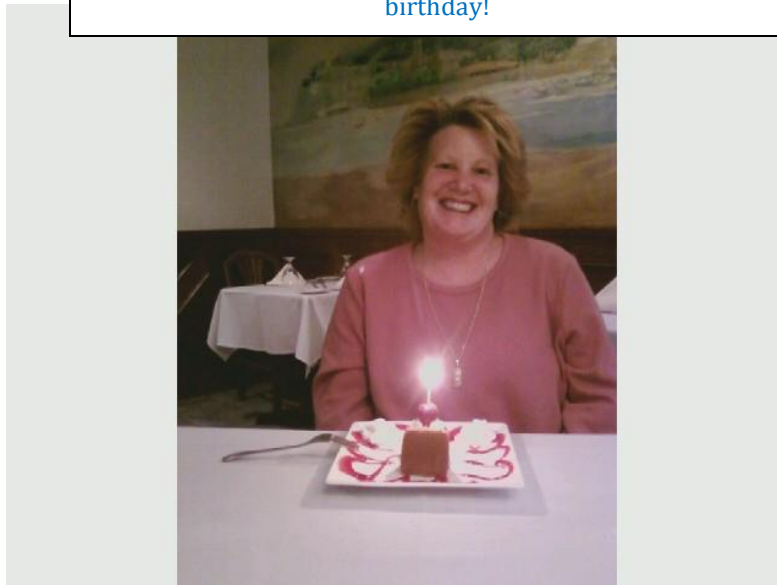
Lunch with Lloyd

Where: Don Pepe II, Pine Brook NJ

When: March 9th 2011

Attendees: Susie Klein, Jerry Beck, Cliff Patterson and Lloyd Robinson

It was an extra special luncheon, Susie also celebrated her birthday!



Lloyd- I was very surprised to learn that Cliff was a professional boxer with a promising career that was derailed by a motorcycle accident, Jerry was a semi-professional computer game player, but stopped playing because it was interfering with his life and Susie met her husband in an online poker game!

Cliff-My lunch with Lloyd was great it was good to know that Lloyd has a sense of humor and I got to know Jerry and Susie much better

Jerry B. - Lunch with Lloyd was a great opportunity and I'm so glad I got to be a part of it. It was very interesting to get to sit down and learn a little bit about how Lloyd makes decisions to better AWISCO and the environment we work in. I also learned that Susie makes her husband Sal watch general hospital and he likes it!!!

Susie- I had a wonderful time at the lunch. The food was great and I enjoyed getting to know my fellow employees.

Getting Snappy With It

By: Jerry Beck



A few months ago I used Purchasing Power from ADP to get some new things. One of the things I bought was a **Canon Digital EOS Rebel** camera. I wanted to start getting into photography as much as I could. I read a lot about different cameras and I decided that this was the one to get. As an amateur photographer there are plenty of websites and books available to you to help guide you in the right direction. I used the forums on Flickr.com as well as some books I checked out from my local library. In no time I was becoming more and more familiar with the terms and lingo that made up this community.

I have been taking so many pictures now, at least 50 a day. Some of them are keepers.. most are not. At least it's not film haha! I've been trying really hard to get my name out there and do some local events for pictures like baby showers, birthday parties, and photos for local bands who can't afford to get professional work done. As I get better at this hobby it just gets more and more rewarding. It feels great to capture moments perfectly from a special time in someone's life, or being



able to take that perfect landscape picture and make a memory forever.

After learning the hard way that the best photo opportunities come when you don't have your camera on your side... I now carry it with me everywhere I go. I won't miss any good shots again! I want to show you guys a few pictures I have taken so far that I really enjoy. Thanks for reading my article! Im sure you'll see me at the next vendor day or trade show snapping lots of photos!

