

☆☆☆☆ **Guest Column** ☆☆☆☆

In efforts to keep the newsletter fresh with new topics and new writers we have developed a *new* “guest” column, which will allow one employee a month to write about anything they chose too. It can be work related, non-work related, about family, friends, movies, weather, anything they want. The writer of the month will be chosen at random and we hope that you will be a part of the newsletter, and to start things off...

I dub thee, KP's Column...

Being given the first chance at writing in the guest column is an honor and I really do appreciate the opportunity to just “*think out loud*”, and share some of who I am with you. Hope you all enjoy the read.

This past week I got the chance to visit Café Habana, located on the Corner of Elizabeth and Prince Streets in Manhattan. There is also another Café Habana in Brooklyn but I believe it's closed for the season. Habana is combination of Cuban and Central Mexican Cuisine, they do an amazing job with their meals, service is prompt and nothing tastes like it's been sitting in the refrigerator for a week. No gimmicks, just great food. I decided to have The Cuban, and my date had the Enchiladas. Both meals were delicious and definitely deserved their 4star crowns.

Now, not to be mistaken...Cafe Habana is not a giant chain or some ragtag diner. It's a tiny place with tables and chairs just inches away from the next and after entering your initial reaction might be to quickly turn around and get out of there. However, you shouldn't let this deter you...if you're a true Foodie, you won't let this opportunity go by. The candle light tables' glow in the richness of the environment, while the background music seems to take you away to a tropical setting, and just for a brief moment you forget you're in NYC. There's no elaborate seating, no flat screens, no kids meals. Café Habana, was especially made for the Food Lovers, the ones who enjoy a Great meal with a Bold conversation and not too much of anything else. It's loud, colorful...and if you have a Mojito, you'll have a good time. Check it out for yourself.

Café Habana
17 Prince Street
New York, NY 10012
212-625-2002
www.cafehabana.com



March Birthdays

Susie Klein 3/12/11

Steve Jeklinski 3/21/11

Hector Huayamave 3/27/11



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“The past is history, the future is a mystery, but today is a gift—that’s why they call it ‘the present’”.



On behalf of Awisco we would like to congratulate the following employees on their anniversaries with the company!

Tom Allen-
3/20/06-5 years

Arnie Arboleda
3/18/08-3 years

Juliana Gyori-
3/25/96-15 years

Matt Theobald-
3/2/09-2 years

Answer: [Golden Gate Bridge, San Francisco Bay](#)



Do you know where this is??
Answer in left bottom corner

THE AWISCO SPOTLIGHT

The AWISCO spotlight for the month of March shines upon the Manager of Information Services, Ryan Good.



Ryan started at AWISCO in the summer of 2009. His day consists of creating new web projects, upgrading and installing TIMS Administrative functions as well as all aspects of Microsoft outlook.

Ryan has helped AWISCO jump into the new age of technology.

Born in Rockford, Illinois, Ryan leaves behind 1 brother and 2 sisters as he and Kara, his wife of just over a year moved to the Big Apple along with their loyal companion, Duncan, a 3 year old rescued yorkie.

Ryan moved to New York to follow one of his many passions, working in the church. He attended seminary for 3 years in Arkansas and hopes to open a church one day, either in NYC or Chicago. While away from the church, Ryan also enjoys reading and writing, and hopes to have his work published someday.

When asked where Ryan sees himself five years from now, his response was to live a fulfilling life with his wife Kara, doing what he loves most, helping people through the work of the church and to begin raising a family. I guess as long as you have love, a family and a dream, you can be just about anywhere!



Training at AWISCO

Dynaflux Training: Dennis, Joe, Peter, Arnie, Bobby, Dani, Dan, Adam, Maco, Bill, Mark, Steve, Andy, Jeff and Abel.

Trade Show News: Just a reminder the Trade Show is quickly approaching again. Mark your calendars, May 11th and 12th are the set dates.

Lunch with Lloyd

Where: Umberto's New Hyde Park

When: February 8th 2010

Attendees: Jason Lopez, Alyn Brutus, Bobby B., Dan W. & of course Lloyd Robinson



Jason- The lunch went well with the guys. I heard a few interesting stories about some of the guys. Like one of them was, bobby b had his first cup of coffee ever just recently. The food was great. I had a good time.

Dan W-Lunch with Lloyd was a really fun experience. We ate at Umberto's, an Italian restaurant that I have passed in my travels many times but never got to eat at. We discussed what sort of things we do to spend our time while not working at Awisco. Lloyd said that he usually doesn't shave on the weekends, but is somewhat careful to remain professional in appearance because "You never know when you will run into the next big customer or business opportunity." That statement stuck with me, made me think about the way I may conduct myself when off the job. I also found out that Bobby Buckheit shared a very similar upbringing with Lloyd, being raised in a family of industrial gas suppliers.

Lloyd-While out with the guys I learned two interesting things, Dan W does not drive his car on the weekends and still manages to go snowboarding every weekend. Bobby Buckheit who everyone thinks is a big tough guy volunteers with the boy scouts and takes them on overnight trips even though his kids have not been involved for many years. He really does have a heart...though I always knew it!

Bobby B- I had a great time, it was very enjoyable to talk about non work related topics and having the floor open to ask any questions we wanted made it a relaxing afternoon out to lunch.

Alyn-Lunch with Lloyd was great, I got to know all the guys better. We had some really interesting conversations and the food was awesome.



It is our hope that in 2011, AWISCO employees will begin to take full advantage of many of the benefits being offered through ADP. According to the survey, the majority of AWISCO employees are aware of the perks available on the ADP TotalSource website. Still, there are about 44% of us who do not know how to access these perks. Therefore, we would like to provide you a quick introduction to those perks again.

Please note you can also follow the attached PowerPoint for a visual instruction.

1. Go to <https://totalsource.adp.com/ts/login.do> , click **Employee Login**, and fill in your account information.
2. Click on “**Benefits**” , a red button located on the left-handed corner of the page
3. Look for “**Perks**” (in bold letter) at the leftist column of the page
 - a. There are two types of perks here: the long-term (Main Street and Real Estate & Financial Services) and the short-lived perks (Personal Discounts)

Short-lived Offers (Personal Discounts): When you click on Personal Discounts, you will be redirected to an external site. For those who have not tried out the perks yet (83% of us), please sign up for an account first. After signing in, you will be able to find various kinds of discounts categorized into Electronics, Travel, Flowers & Gifts, Apparel & Accessories, Home, Kids & Babies, and More (categories) at the blue bar on the top of the page.

OO or Overwhelming Offer is a Black Friday Deal, Every Weekday, excluding holidays. Black Friday sales are promotions that retailers run the day after Thanksgiving - sales such as \$100 flat screen TVs, or \$50 computers. These offers create long lines of customers waiting for the store to open, but only last until supplies run out. The Overwhelming Offers app is a fun way for you to have a chance at these deals every weekday throughout the year, without requiring you to wait in line at any stores.

WOWPoints is another type of discount that can be earned by shopping through WOWPoint Offers and by reserving OOs. They can be used for making purchases (100 WOWPoints = \$1.00) at select merchants.

What does 5x, 10x mean? Our Points program allows you to earn multiple WOWPoints per dollar spent. So 10x or 15x WOWPoints offers mean that you will earn 10 or 15 WOWPoints respectively for every dollar you spend. For instance, if you were to spend \$100 at a merchant / retailer where the WOWPoints Offer is 15x WOWPoints, you will earn / receive 1,500 WOWPoints for that transaction. Another simple way to look at it is that the multiple is approximately the discount you are (indirectly) getting on the purchase (since 100 WOWPoints = \$ 1.00 USD)

Long-lived Offers: There are various types of long-term benefits offering on Main Street and Real Estate & Financial Services sites. Since 50% of us agreed that we should categorize and incorporate the long-lived offers into our AWISCO monthly newsletters, we would like to give you some examples of the long-lived perks that are available:

- Medical & Health:
 - o Life Extension Foundation Buyers Club, Inc.: 40% off the standard \$75 annual Foundation membership fee (US only)
- Food:
 - o Poppee's Popcorn, Inc.: 15% discount
- Electronics:
 - o Dell : 5% discount on Dimension™ and Inspiron™ products with a 1 or 2 year Warranty Service contract. • 10% discount with a 3 or 4 year At-Home Warranty Service contract. Discounted 3-5 business day ground shipping.
- Sports:
 - o Fuzion Golf Inc: 30% off the service fees