

In this issue:

Summer Vacation Spots, Birthdays, Anniversaries, Employee of the Month, Training, How to be a Team Player, Who's Between the Walls, Golf Outing, Night of Fun

SUMMER HAS COME TO AN END

BUT MEMORIES CAN LAST A LIFETIME

CHECK OUT OUR EMPLOYEES VACATION SPOTS

ANA ---DOMINCAN REPUBLIC



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Jennifer... Aruba



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Jerry Ott... Jamaica



Training

*Jesse Brossmer & Mark Gualandi -
NJ(Miller Welding Processes Basic)*

*Roger Doon Doon NJ (Miller Service
Engineering 2)*

*CONGRATULATIONS TO FAISAL &
MARIA KHAN
On their new baby girl!
Alicia Khan*

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Anniversaries

Jesse Brossmer 9/2/2008
James Ingrasselino 9/15/2008
Denise McDonnell 9/8/1998
Carl Wray 9/9/1996

Birthdays

Faisal Khan 9/8/10
Carl Wray 9/11/10
Dante Schirripa 9/12/10
Yssel Calixte 9/22/10
Jason Lopez 9/23/10
Andrew Cullen 9/24/10

Employee of the Month
Cliff Patterson

This month's employee spotlight looks in on Clifford Patterson. Cliff joined Awisco through our acquisition of Gas Arc Inc. in 2007. He started with Gas Arc on February 2, 1986 as a propane filler and dock helper. He soon moved on to filling oxygen, nitrogen and carbon dioxide. Also included in Cliff's duties were tuning up and repairing welding machines. With AWISCO's extensive welding rental and repair based in Maspeth, he no longer has to fix machines. But he has benefited from the cryogenic and propane filler training he has received.

Born in Jamaica in 1957, he worked for Tropic Gas USA in Kingston Jamaica for ten years before moving to the United States in 1984. His family finally followed in 1990. Cliff now lives in Mount Olive NJ with his wife Jennifer and their three children. In his spare time he enjoys gardening and keeping Oscar fish. Recently he was baptized into the Faith Gospel Tabernacle where he is involved in many activities and charities. Cliff's background in the industry and his kindly nature make him an asset to Awisco and our customers. Cliff says; "Everything Good".- **Andy Cullen**



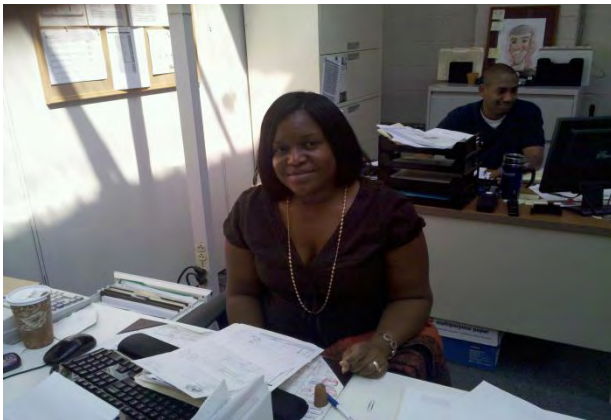
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Who's Between the Walls... (Accounting Edition)

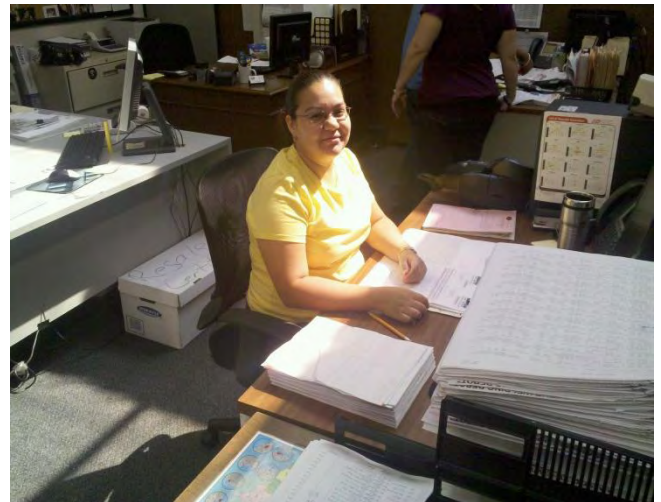
Written By: Keion Persaud

Yssel Calixte:



Shortly after getting married in 1999 to her long time sweetheart, Yssel joined the AWISCO team here in Maspeth. Covering a wide range of duties in the Accounting Department, Yssel first started as an Administrative Clerk just after her internship ended here at AWISCO. She worked in accounts receivable for about 8 1/2yrs doing Cash App and making Collection Calls before moving over to Accounts Payable in December, 2008. **Outside of AWISCO she's a dedicated mother of amazing twin girls Natasha & Natalia, loves traveling and has been to many Caribbean destinations. Also loves carnivals, casinos and going to the movies with her husband Hayden. Her goal is to be able to retire and move to Florida. She hopes to make a trip to England to visit her brother sometime soon.**

Ana (Margarita Peralta Pichardo) Pichardo Sanchez:



Yes, she does have 6 names. Ana as many of you may know from her frequent phone calls works here in the **Maspeth office. She's the Glue that holds the accounting department together, doing a little bit of everything to help keep us all going. Ana is a dedicated employee. Starting in 2007, Ana has completed a remarkable 3 yrs and has been an ever growing force in the Accounting Team. Apart from filing, scanning and recording the checks...Ana works along with Accounts Payable, she's been the Receptionist on a few occasions and has done Selection from time to time. She loves the closeness felt amongst AWISCO staff especially the Accounting team. She loves shopping, action & adventure films, reading romance Novels and finds the time to take care of 5 nieces. According to Ana, family is the most important aspect in her life and loves her time here at AWISCO.**

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Beverley St. Prix-Compton:



Simply put...for the majority of the past 10yrs here at AWISCO, Beverley has selected more tickets than ever imaginable and continues to do so on a daily basis. Originally she began as an Administrative assistant, filing, scanning and so on. She then moved into Accounts Receivable and shortly after became our Billing Department. Beverley, a devoted wife and mother had her first child Malik in 2001, and then followed by Makylar, her daughter in 2006. Quite jovial during the brief interview she was clear to profess the importance of family in her life. Beverley has put in an amazing 10yrs and continues to surprise us each day with her work ethic. She's a woman of few words and many tickets.

Robert Reddan:



A born and raised New Yorker grew up in the Bronx and attended Iona College in New Rochelle. After spending

20+ yrs at a Tug & Ferry company on the East Coast, Robert joined AWISCO in 2005. He currently lives in Yonkers with his wife Peggy of 30yrs, has 2 kids... Chrissy and Michael, and is an active member of his community and Church. He enjoys spending time with his family, preferably on the Beach, which explains why his desk is located under the sky lights in the Accounting Dept. One of the first things that stood out to him at AWISCO was during his "walk through" with Lloyd. While having a tour of the warehouse, he noticed Lloyd spoke with great knowledge of the inventory and of his employees. Lloyd spoke about everyone, explaining what they did and also addressed them by their first names. It was a pleasant surprise to see this. As our current Chief Financial Officer, Bob's goal is to continue helping AWISCO to grow as it has in the past 5yrs.

Lori Francone:



The beginning of 2008's summer brought us Lori, she coupled with AWISCO as our Office Manager after spending 3yrs as a Hotel manager. She manages and processes payroll, maintains the company calendar and is the Personal Assistant to the President...Lloyd Robinson. The Astoria native has lived in New York most of her life, and was lucky enough to live in Miami for 2yrs. She has 2 lovely daughters Lauren and Kristen, who recently celebrated her 16th birthday. Lori spoke kindly of her children and wants to give them the great childhood she experienced. She enjoys her downtime and thoroughly makes the best of her summers at the beach. At home, Lori renders herself a perfectionist and wants to achieve the same here with the Team and with her work.

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Keion Persaud:



As of August 2010, Keion completed his 4th Year at AWISCO. Over the years he's seen a lot of changes and learnt much more than he prepared for. According to Keion, you've got to keep your eyes on the Goal no matter what you're doing and be ready to work for it. Few people know that prior to AWISCO, Keion had never worked in an office, much less considered himself accounting material...but he says he loves a challenge and putting your best foot forward will only lead you to better things. Each day is an opportunity to grab hold of something new. In his free time...Keion enjoys hunting down new Eatery's, travelling (although he hasn't done much lately), seeing bands perform, movies, being outdoors and just making the best of every situation possible. Great food, Great company & Great times.

TEAMWORK TIPS

Praise publicly, correct privately

Ask for input on decisions which affect others - and use it

Credit others when praise is thrown your way

Focus on the positives in your teammates and their negatives will begin to fade.

How to Be an Effective Team Member

Working on teams can be rewarding, but at times it can be difficult and downright frustrating. If there are poor communicators on your team, you may often feel left in the dark, confused or misunderstood. To create a successful team, effective communication methods are necessary for both team members and leaders. Even though some people understand their communication skills need improving, many aren't certain how to improve them. So, in the following article, we've outlined how to avoid some common team blunders as well as some helpful advice on how to be a better teammate or leader overall. Go... team!

Communicate, Communicate, Communicate
Ideally, people should communicate clearly, with a practical vocabulary, and in an engaging tone. They need to get to the point before the listener can lose interest or miss the point altogether. Often, people speak too quickly or slowly for us to properly absorb what is being said. They may be too loud or too quiet, use words that we don't understand, or use words that are so juvenile that they don't express the proper degrees and details required for the statement..

Don't Blame Others

People in your group lose respect for you if you're constantly blaming others for not meeting deadlines. You're not fooling anyone, people know who isn't pulling his weight in a group. Pointing the finger will only make you look cowardly. Group members understand if you have a heavy workload and weren't able to meet a deadline. Saying something like, "I'm really sorry, but I'll get it to you by the end of today." will earn you a lot more respect than trying to make it seem like it's

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everyone else's fault that *you* missed *your* deadline.

Support Group Member's Ideas

If a teammate suggests something, always consider it – even if it's the silliest idea you've ever heard! Considering the group's ideas shows you're interested in other people's ideas, not just your own. And this makes you a good team member. After all, nobody likes a know-it-all.

No Bragging

It's one thing to rejoice in your successes with the group, but don't act like a superstar. Doing this will make others regret your personal successes and may create tension within the group. You don't have to brag to let people know you've done a good job, people will already know. Have faith that people will recognize when good work is being done and that they'll let you know how well you're doing.

Listen Actively

Look at the person who's speaking to you, nod, ask probing questions and acknowledge what's said by paraphrasing points that have been made. If you're unclear about something that's been said, ask for more information to clear up any confusion before moving on. Effective communication is a vital part of any team, so the value of good listening skills shouldn't be underestimated.

Get Involved

Share suggestions, ideas, solutions and proposals with your team members. Take the time to help your fellow teammates, no matter the request. You can guarantee there will be a time in the future when you'll need some help or advice. And if you've helped them in past, they'll be more than happy to lend a helping hand.

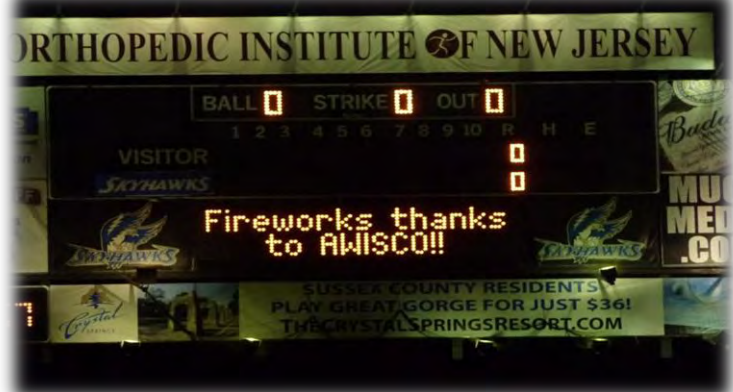
Golf Outing

This year's Golf Outing was held at Bonnie Briar's Country Club. Although it was a scorcher of a day we had a nice turnout of 64 customers. The day started at 11 o'clock registration, 1 o'clock shotgun start and ended around 6:00 o'clock with 3 extra contests including a chance to win **1 million dollars!!** Unfortunately nobody walked away with that prize. The evening came to end with a nice sit down dinner and grab prize for everyone who attended!



A NIGHT OF FUN

This past Friday was AWISCO'S Skyhawks baseball game. Jon, Ernie, Mark, Abel, Lloyd, Jerry, Andy, Matt, Tom and family members all joined to cheer on our team and watch the fireworks! Final score was 3-2! Although we did not win, it was nice have everyone there supporting!



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The kids played games!



Payton, Olivia & Ben with SKYHAWKS Mascot!



Lloyd got out on the field!